

RAGA Minutes

SwissCham South China Regional General Assembly 2024 in Shenzhen

Date: March 16, 2024

Location Bar BRUMA, Shenzhen Futian District

RAGA Agenda

17:30 – 18:00 Start Registration for RAGA SwissCham South China

18:00 – 18:05 Welcome Address by President Stephan Stalder

18:05 – 18:45 Start RAGA 2024

Introduction by President
Misc. Administrative Matters

Approval of 2023 RAGA Minutes

2023/2024 Annual Activity Report by President

2023/2024 Accounts & Financial matters

Discharge of the Board

Elections

Miscellaneous - Questions & Answers

End: 18:45

Agenda / Details

Agenda Point 1: Welcome Address

Mr. Stephan Stalder (President SwissCham South China) welcomed all members and guests at the RAGA 2024. A special welcome has been extended to Mr. Philippe Praz, Consul General of Switzerland in Guangzhou and to Mr. Martin Mueller, Honorary National Chairman of SwissCham China.

Agenda Point 2: Misc. administrative Matters

The Acting President SwissCham South China opens the RAGA at 18:00. No application to change the agenda have been raised by the attendees of the GA. The agenda is accepted unanimously by the assembly

2.1 Review of Members' RAGA Votes and Quorum Confirmation
The counter conducted an actual counting and confirmed that out of 19 attendees
altogether 11 attendees have voting rights. The total of votes present at the GA are 11.

Up to this date, SwissCham Guangzhou has 19 members with voting rights.

A valid quorum of at least 33.3% of attending members with voting rights was achieved.

Quorum = 6

- 2.2 Appointment and Approval on the President of the Day Mr. Philippe Praz is approved as the President of the Day by acclamation.
- 2.3 Appointment and Approval of one Vote Counter for the RAGA: Mr. Lucas Li, Office Manager at SwissCham South China, was proposed. He is approved by acclamation.

Agenda Point 3: Approval of the 2023 RAGA Minutes

The minutes of the RAGA 2023 were sent out by mail and published on our website The GA approved the RAGA 2023 minutes with no objections and by acclamation.

Agenda Point 4. 2023/2024 Member Overview and Annual Activity Report by President

The President SwissCham South China Mr. Stephan Stalder presents the membership overview, and activities report to the GA 2024 total 74 members

- 16 Corporate
- 4 Associate
- 10 Individual
- 44 National

Activities 2023 (in cooperation with Swiss Consulate, other chambers and associations)

2023/2/16	[Webinar] China Economic Outlook with Credit Suisse
2023/3/7	[Webinar] Highlights of Customs and Tax Compliance for Cross-
	border Royalty Payments
2023/4/1	SwissCham South China Regional Annual General Assembly 2023
	(RAGA) & NAGA
2023/5/17	Interchamber Drink Shenzhen
2023/5/24	Interchamber Drink Guangzhou
2023/6/30	Greater Bay Area Sino-Swiss Economic Forum 2023
2023/8/6	Swiss National Day
2023/8/24	SwissCham Company Visit to Lonza Guangzhou
2023/9/13	Interchamber Drink Shenzhen
2023/9/20	Interchamber Drink Guangzhou
2023/10/19	Foshan Autumn Drink
2023/11/9	Interchamber Drink Shenzhen
2023/11/15	Interchamber Drink Guangzhou
2023/11/25	SwissCham Fondue Night
2023/12/9	SwissCham Christmas Party

Activity Forecast 2024/25

2024/3/16	SwissCham South China RAGA, Shenzhen
2024/3/25	SwissCham NAGA, Beijing
2024/3/29	Shenzhen University Visit, Shenzhen
2024/3/27	InterChamber Networking Drinks SZ
2024/4/9	InterChamber Networking Drinks GZ
2024/5	SwissCham South China Member's Company Visit
2024/6	Swiss VPET Exhibition & Forum
2024/7	SwissCham South China Member's Company Visit
2024/8/1	Swiss National Day Celebration
2024/9	InterChamber Networking Drinks GZ & SZ
2024/11	InterChamber Networking Drinks GZ & SZ
2024/11	SwissCham Fondue Night in SZ
2024/12	SwissCham Christmas Party in GZ

Agenda Point 5: 2023/2024 Accounts & Financial Matters

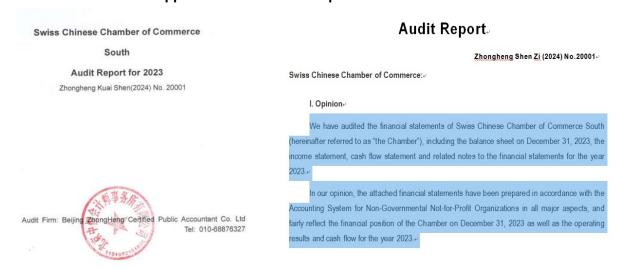
Our Treasurer Mr. David Wu presented the treasury report for 2023.

- 1. The accounts of 2023 were duly audited by Beijing Zhong Heng Kuai Shen Zi Firm.
- 2. 2023 Audit Report was sent out to members in the run-up to the RAGA.
- 3. No question being raised. No rejection was observed.

5.1. Comparison of Budget 2023 to Audited

			2024 Budget Assumptions (AGGRESSIVE, BALANCED)	2023 BUDGET APPROVED	Actual 2013.12,31 Audited	% of 2023 Audite
I. Income					***************************************	
	Membership fees of Guangzhou of Current Year 会放收入(本地	h)	Assuming 10% increment collection of 2023 Membership Fees	74,000.00	74,917,24	101%
	Membership fees sharing from National Level (会費收入: 北京,	,上海)	Assuming 17% increment collection of 2023 sharing from Seijing and Shanghai	30,000.00	53,990.58	180%
	Income from Events and provision of services 提供活动服务收	(人	income from various events hosted in 2024 (intercham, fly visit, fondue, etc)	40,000.00	55,661.77	139%
	income from sales of goods (e.g. SwissCham members' books)					
	Subsidy from Government 政府 补助收入					
	Income from Sino-Swiss GBA forum 中埔经济论坛(大湾区、东	类)	Sponsorship of GBS Forum	30,000.00	213,186.78	711%
	Other income 其他收入		Bank interest net of bank charges		433.21	
otal Income				174,000.00	398,189.58	229%
Expenses						
a/.	Business Activities Costs 业务活动成本			137,000.00	389,686.55	284%
	Wages and Salaries 工资薪金		Remuneration for Office Manager	100,000.00	78,511.20	79%
incl	Event Expenses 活动支出		Gross expenses (for RAGA/NAGA, interchambers, fondue, etc)	35,000.00	31,082.50	89%
	Event Expenses 活动支出 for GBA		For GRA		277,802.75	
	Magazine cost (the Bridge Magazine) 非志成本		Zero issue in 2024	3		
	Taxes and surcharges R 2:		Tax of Fapino issued in 2023 paid to Beijing and other taxes / fees	2,000.00	2,290.10	115%
b/	Administrative expenses 管理费用			49,500.00	26,563.87	54%
inci.	Legal person cost 組入費用		For sharing of Beijing's legal rep cots	6,000.00	3,319.48	55%
	Printing costs 打印费		Printing business cards, banners and pop up, etc	2,000.00	-	0%
	Entertainment expenses 招待做		Costs incurred for Board Meetings and other Entertainment	2,500.00	638.00	26%
	Web hosting 門府就用		Web hosting and other internet related expenses	10,000.00	2,622.80	26%
	Office expenses 办公费		Office expenditures	10,000.00	7,209.59	72%
	Postage and courier 快递費		For courier charges: South China and Beijing	2,000.00		
	Auditing fees 审计费		Payable to Beijing auditor	5,000.00	4,724.00	94%
	National level sharing 总公司管理费		Sharing of other Admin cost of Beijing	8,000.00	7,050.00	88%
	Conference / business meeting expenses 会议意		Business meeting /cafe/Lunch	2,000.00		
	Traveling expenses 总应费用		for Directors and Office Manager travelling and transportation	2,000.00	1,000,00	50%
e.	Financing costs 筹资成本		Bank charges / handling fees, etc	500.00	334.50	67%
ď-	Other costs and expenses 其他费用		Other misc and contingencies	20,000.00		0%
otal Expenses				207,000.00	416,584.92	201%
. The Restricted	new asset transfer to unrestricted					
. Change of net	assets		Profit / (Loss)	(33,000.00)	(18,395.34)	56%

5.2 Presentation and approval of 2022 Audit Report



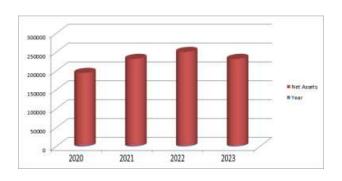
Income Statement

Prepared by: Swiss Chinese Chamber of Commerce South Office			Period:2023			Unit: RMB Yuan		
Items		2022			2023			
items	Line	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	
1.Income								
Include: Donation Income	1							
Membership fees income	2	113,427.02		113,427.02	128,907.82		128,907.8	
Activities services income	3	24,897.32		24,897.32	268,848.55		268,848.5	
Sales	4							
Government grant income	5							
Investment income	6							
Other income	9	687.15		687.15	433.21		433.2	
Total income	11	139,011.49		139,011.49	398,189.58		398,189.5	
2.Expenses								
A .Business activities cost	12	87,527.08	-	87,527.08	389,686.55		389,686.5	
include: Wages and salaries	13	64,041.93		64,041.93	78,511.20		78,511.2	
Activities, expansion and procurement costs	14	23,481.00		23,481.00	308,885.25		308,885.2	
Depreciation	15							
Tax	16	4.15		4.15	2,290.10		2,290.1	
B .Administration expenses	21	31,122.60		31,122.60	26,563.87		26,563.8	
C .Financing costs	24	287.50		287.50	334.50		334.5	
D .Other costs	28							
Total expenses	35	118,937.18		118,937.18	416,584.92		416,584.9	
3. The restricted net asset transfer to unrestricted	40							
Changes in net assets(use"-"if decrease in net assets)	45	20,074.31		20,074.31	-18,395.34		-18,395.3	

Balance Sheet

Items	Line	Opening	Ending	Items	L	Opening	Ending
t assets:		_	_	Current liabilities:		_	
ency funds	1	246,898.09	224,114.39	Short- term loan	6		
t - term investments	2			Accounts payable	6		361.64
ounts receivable	3	1,750.00	7,760.00	Payroll and employee	6		
ances to suppliers	4			Tax payable	6		
ntroy	8			Receipts in advance	6		1,260.00
aid expense	9			Accrued Expenses	7		
-term debt due within one	15			Provisions	7		
r current assets	18			Current portion of	7		
current assets	20	248,648.09	231,874.39	Other current liabilities	7		
				Total current liabilities	8	0.00	1,621.64
erm investments							
3-term equity investments	21			Long - term liabilities			
-term debt investment	24			Long - term borrowings	8		
Long-term investments	30			Long - term payables	8		
				Other long - term liabilities	8		
Assets:				Total Long-term liabilities	9		
d-aseets raw value	31						
: Accumulated	32			Trustee agency debt			
d assets-net value	33			Trustee agency debt	9		
struction in progress	34						
tage and cultural assets	35			Total Liability	1	0.00	1,621.64
osal of fixed assets	38						
ixed assets	40						
				Net Assets:			
ble assets				Unrestricted net assets	1	248,648.09	230,252.75
igible assets	41			Including: Initial funding			
				Retained earnings		248,648.09	230,252.75
ary agent assets				Restricted net assets	1		
ciary agent assets	51			Total net assets	1	248,648.09	230,252.75
Assets	60	248.648.09	231,874.39	Total Liabilities And	1	248.648.09	231,874.39

Chief Financial Officer: Head of Accounting Department:



5.3. Presentation and approval of Budget 2024/25

SWISS	SCHAM SOUTH CHINA				
		2024 Budget Assumptions (BALANCED)	Actual 2013.12.31 Audited	2024 BUDGET PROPOSAL	% of 20 Audite
1. Income					1
	Membership fees of Guangzhou of Current Year 会费收入(本地)	Assuming 10% increment collection of 2023 Membership Fees	74,917.24	82,500.00	1105
	Membership fees sharing from National Level (会贵收入: 北京,上海)	Assuming 17% increment collection of 2023 sharing from BJ and SH	53,990.58	63,000.00	117
	Income from Events and provision of services 提供活动服务收入	Income from events in 2024 (Intercham, fly visit, fondue, etc)	55,661.77	20,000.00	369
	Income from sales of goods (e.g. SwissCham members' books)				
	Subsidy from Government 政府补助收入				
	Income from Sino-Swiss GBA forum 中庸经济论坛(大湾区、东莞)	Sponsorship of GBS Forum	213,186.78	*	
	Other Income 其他收入	Bank interest net of bank charges	433.21	400.00	929
Total Income			398,189.58	165,900.00	429
2. Expenses					
a/.	Business Activities Costs 业务活动成本		389,686.55	117,000.00	309
	Wages and Salaries 工资薪金	Remuneration for Office Manager	78,511.20	90,000.00	115
incl:	Event Expenses 活动支出	Gross expenses (for RAGA/NAGA, interchambers, fondue, etc)	31,082.50	25,000.00	809
	Event Expenses 活动支出 for GBA	For GBA	277,802.75		
	Magazine cost (the Bridge Magazine) 杂志成本	Zero issue in 2024			
	Taxes and surcharges ₹2.6c	Tax of Fapiao issued in 2023 paid to Beijing and other taxes / fees	2,290.10	2,000.00	879
b/,	Administrative expenses 管理費用		26,563.87	45,000.00	169
incl.	Legal person cost 法人费用	For sharing of Beijing's legal rep cots	3,319.48	4,000.00	121
	Printing costs 打印動	Printing business cards, banners and pop up, etc	-	500.00	
	Entertainment expenses 相符章	Costs incurred for Board Meetings and other Entertainment	638.00	1,500.00	235
	Web hosting 网络费用	Web hosting and other internet related expenses	2,622.80	5,000.00	191
	Office expenses 办公费	Office expenditures	7,209.59	5,000.00	699
	Postage and courier 快递救	For courier charges: South China and Beijing	-	1,000.00	
	Auditing fees 审计费	Payable to Beijing auditor	4,724.00	5,000.00	106
	National level sharing 总公司管理费	Sharing of other Admin cost of Beijing	7,050.00	11,000.00	156
	Conference / business meeting expenses 会议费	Business meeting /cafe/Lunch		2,000.00	
	Traveling expenses 禁旅费用	for Directors and Office Manager travelling and transportation	1,000.00	10,000.00	1000
c/.	Financing costs 等發版本	Bank charges / handling fees, etc.	334.50	500.00	149
d/	91.40			3,000.00	
a/,	Other costs and expenses 其他费用	Other misc and contingencies		3,000.00	
Total Expense	8		416,584.92	165,500.00	401
3. The Restrict	ted new asset transfer to unrestricted				
	net assets	Profit / (Loss)	(18,395.34)	400.00	-21

Presentation and approval of membership fees 2024/25:

SwissCham South China last adjusted its membership fee in 2022.

Swiss Cham South China Annual Membership Fees

	Current	Proposed 2024
Corporate Swiss (Large) and Associate for non-Swiss	6,000 RMB	Unchanged
Corporate Swiss (Medium) and Associate for non-Swiss	4,500 RMB	Unchanged
Corporate Swiss (Small) and Associate for non-Swiss	3,000 RMB	Unchanged
Individual (Swiss and non-Swiss)	1,500 RMB	Unchanged

The membership fees have been approved by acclamation.

Agenda Point 6: Discharge of the Board

Mr. Philippe Praz is presiding the GA for the discharge of the board. No objection regarding the discharge of the board was raised. The board is fully and unconditionally discharged by the GA by acclamation.

Agenda Point 7: Elections

7.1 Election & approval of the new Board for 2024 / 2025 period

The Acting President Mr. Philippe Praz, Consul General of Switzerland in Guangzhou mentioned, in line with our Regional Bylaws, 8 out of 9 current Directors plus 1 new Director express their willingness to serve on the board of the Swiss Chinese Chamber of Commerce South China for the 2024 / 2025 term:

Name	Function	Term 2024/25
Martin Mueller	President	Election
Rao Fu	Vice-President	Election
David Wu	Director / Treasurer	Re-election
Stephan Stalder	Director	Re-election
Klaus Zenkel	Director	Re-election
Welcome Wong	Director	Re-election
Markus Rach	Director	Re-election
Bastien Ciocca	Director	Re-election
Chongling Nie	Director	Election(New)

All the above elections were unanimously agreed.

7.2 Election of the Auditors

Beijing Zhongheng Certified Public Accountant Co. Ltd is confirmed for 2024 audit.

Agenda Point 8: Other points - Questions & Answers

SwissCham South China is thanking the representative of the Consulate General of Switzerland Mr. Mr. Philippe Praz, Consul General for their ongoing support and good collaboration.

Minutes were taken by Lucas Li.

Stephan Stalder

President SwissCham South China

of 2023

Martin Mueller

Vice-President SwissCham South China

of 2023