

Minutes of the National Annual General Assembly (NAGA) 2022

Date: September 16, 2022

Venue: Online

Chair: Martin Mueller (MM), Chairman

Minutes: Peter Bachmann, Executive Director, SwissCham Shanghai

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1. Welcome and quorum

The quorum is reached with 42 participants

2. Approval of the minutes of the last NAGA

Approved by 42 votes

3. Minutes of the last Regional Annual General Assembly

Approved by 42 votes

4. Treasurer's report and Auditor's report

Both reports are approved by 42 votes

| A=Actual B=Budget F=Forecast | SHA | BEI | GZH | 2021 [A]ctual | 2021 [B]udget | 2020 [A]ctual |
|--------------------------------|-----------|-----------|---------|---------------|---------------|---------------|
| Net Revenues Growth 16% | | | | | | |
| TOTAL REVENUES | 4,005,516 | 1,440,766 | 220,303 | 5,666,585 | 5,098,360 | 4,890,737 |
| Membership fees | 1,535,049 | 641,325 | 121,077 | 2,297,451 | 2,250,360 | 2,123,650 |
| Events | 2,001,424 | 688,471 | 58,872 | 2,748,767 | 2,105,000 | 2,100,013 |
| Products and Services | 442,037 | 110,970 | | 553,007 | 541,000 | 661,865 |
| Other Income | 27,006 | | 40,354 | 67,360 | 202,000 | 5,209 |
| | | | | | | |
| Expense | 3,858,106 | 1,356,404 | 189,530 | 5,404,040 | 4,994,381 | 4,397,038 |
| Events, Promotion & Purchasing | 1,458,062 | - | 69,266 | 1,527,328 | 1,362,000 | 969,785 |
| Wages and Salary | 1,721,373 | 1,034,418 | 85,293 | 2,841,084 | 2,665,373 | 2,362,305 |
| General & Adminstrative | 442,000 | 117,447 | 33,931 | 593,378 | 493,679 | 516,839 |
| Financing cost | - | 7,954 | 766 | 8,720 | 1,000 | (8,398) |
| General & Administration | - | 174,000 | - | 174,000 | 170,473 | 220,689 |
| Depreciation | 4,565 | 7,448 | - | 12,013 | 14,600 | 14,165 |
| Tax | 6,600 | 3,478 | 274 | 10,352 | 12,000 | 5,531 |
| Other Cost | 225,506 | 11,659 | - | 237,165 | 275,256 | 316,123 |
| NET PROFIT / LOSS | 147,410 | 84,362 | 30,773 | 262,545 | 103,979 | 493,699 |

| A=Actual B=Budget F=Forecast | SHA | BEI | GZH | 2021 [A]ctual | 2020 [A]ctual |
|-------------------------------|-----------|-----------|---------|---------------|---------------|
| TOTAL Assets | 2,414,156 | 1,740,217 | 230,123 | 4,384,497 | 3,885,650 |
| Current Assets | 2,414,156 | 1,740,217 | 230,123 | 4,384,497 | 3,885,650 |
| Cash on Hand | 13,958 | 2,810 | 230,123 | 246,891 | 219,218 |
| Cash in Bank | 2,207,348 | 1,560,698 | - | 3,768,046 | 3,379,516 |
| Short term investments | - | - | - | - | - |
| Notes receivable | - | - | - | - | 47,800 |
| Account receivable | - | 136,273 | - | 136,273 | 45,980 |
| Other Receivable | - | - | - | - | - |
| Less:Provision for bad debts | - | - | - | - | - |
| Receivable - net book value | - | - | - | - | - |
| Deposits to supplier | - | - | - | - | - |
| Allowance Receivable | - | - | - | - | - |
| Inventories | - | - | - | - | - |
| Deferred and prepaid expenses | 190,778 | | - | 190,778 | 152,904 |
| Other current Assets | - | 40,437 | - | 40,437 | 33,596 |
| | 2,072 | | | 2,072 | 6,637 |



| A=Actual B=Budget F=Forecast | SHA | BEI | GZH | 2021 [A]ctual | 2020 [A]ctual |
|----------------------------------------------|-----------|-----------|---------|---------------|---------------|
| TOTAL Assets | 2,414,156 | 1,740,217 | 230,123 | 4,384,497 | 3,885,650 |
| Current Liabilities | 629,510 | 1,740,217 | 1,549 | 2,371,277 | 1,939,911 |
| Short term loans | - | - | - | - | - |
| Notes Payable | - | - | - | - | - |
| Accounts Payable | 450,761 | 254,660 | - | 705,421 | 291,467 |
| Deposits from customer | 146,000 | 283,081 | - | 429,081 | 360,170 |
| Other payable | - | - | 1,367 | 1,367 | - |
| Accrued payroll | - | - | - | - | 102,000 |
| Welfare&benefit payable | - | - | - | - | - |
| Tax payable | 32,749 | 49,581 | 183 | 82,512 | 117,740 |
| Other payments | - | | - | - | - |
| Accured expense | - | 1,152,896 | - | 1,152,896 | 1,068,534 |
| Total Net Assets | 1,784,646 | | 228,574 | 2,013,220 | 1,945,739 |
| Total Current Liabilities and Owners' Equity | 2,414,156 | 1,740,217 | 230,123 | 4,384,497 | 3,885,650 |

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, these financial statements of the Chamber comply with the related accounting regulations and present fairly in all material respects including the financial position of the Chamber as of 31 December 2021 and the results of operations and cash flows of the Chamber for the year then ended.

The limitation of the report

This report can only be used by the members of the Chamber. If it is used non-properly, the auditors and the CPA firm who conducted this audit are not responsible for any consequence.

Appendix

- 1. The balance sheet as of 31 December 2021.
- 2. The business activities sheet for the year 2021.
- 3. The cash flow statement for the year 2021.
- 4. Auditing instructions.

Beijing Zhongheng CPA firm March 2022

5. Discharge of the National Board

The proposal to discharge the Board is approved by 41 votes



6. Election of the Board

The proposal to re-elect the following candidates was approved by 40 votes:

| Name | Chamber | Reg. Position | Elected | To be (re-)elected |
|----------------------------|-------------|----------------|---------|-----------------------|
| Martin Mueller South China | | Vice-President | 2021 | No |
| Daniel Aellen | Beijing | Treasurer | 2021 | No |
| Stephan Stalder | South China | President | 2021 | No |
| Joe Liu | Shanghai | President | 2020 | Yes |
| Chen Liu | Shanghai | Vice-President | 2020 | Yes |
| Lucas Rondez | Shanghai | Vice-President | 2020 | Yes |
| Johann Oberson | Beijing | President | 2022 | Yes |
| Lars Eckerlein | Beijing | Vice-President | 2022 | Yes |

7. Budget 2022

• The budget, based on the proposal of the treasurer, is approved by 42 votes

| A=Actual B=Budget F=Forecast | SHA | BEI | GZH | 2022 [B]udget | 2021 [A]ctual | 2020 [A]ctual |
|--------------------------------|-----------|-----------|---------|---------------|---------------|---------------|
| Net Revenues Growth | | | | -16% | 16% | |
| TOTAL NET REVENUES | 3,142,360 | 1,412,800 | 210,000 | 4,765,160 | 5,666,585 | 4,890,737 |
| Membership fees | 1,575,000 | 686,800 | 105,000 | 2,366,800 | 2,297,451 | 2,123,650 |
| Events | 1,095,000 | 595,000 | 105,000 | 1,795,000 | 2,748,767 | 2,100,013 |
| Products and Services | 462,360 | 131,000 | | 593,360 | 553,007 | 661,865 |
| Other Income | 10,000 | • | • | 10,000 | 67,360 | 5,209 |
| | | | | | | |
| Expense | 3,135,458 | 1,411,461 | 199,500 | 4,746,419 | 5,404,040 | 4,397,038 |
| Events, Promotion & Purchasing | 811,000 | - | 58,000 | 869,000 | 1,527,328 | 969,785 |
| Wages and Salary | 1,758,598 | 1,083,080 | 100,000 | 2,941,678 | 2,841,084 | 2,362,305 |
| General & Adminstrative | 447,000 | 113,000 | 40,000 | 600,000 | 593,378 | 516,839 |
| Financing cost | - | - | 500 | 500 | 8,720 | (8,398) |
| General & Administration | - | 176,781 | | 176,781 | 174,000 | 220,689 |
| Depreciation | 5,000 | 9,600 | | 14,600 | 12,013 | 14,165 |
| Тах | 1,000 | 10,000 | 1,000 | 12,000 | 10,352 | 5,531 |
| Other Cost | 112,860 | 19,000 | - | 131,860 | 237,165 | 316,123 |
| NET PROFIT / LOSS | 6,902 | 1,339 | 10,500 | 18,741 | 262,545 | 493,699 |



8. Establishment of the new chapter in the South-West

• The proposal to establish a new chapter in the South-West is approved by 41 votes

9. Varia

The NAGA 2023 will be held in South China (Guangzhou or Shenzhen)

Shanghai, September 16, 2022

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Martin Mueller Chairman Peter Bachmann Minutes Taker

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