Official Service Provider of VDMA *Training Agenda – Import and Export* 



# **Training Agenda**

# "Import and Export" 17<sup>th</sup> to 18<sup>th</sup> September 2019 | 2 Days

# Day 1 Export

9:15 am Introduction

<u>Selection of Incoterms</u> FOB, CFR, CIF, DAT, FCA, CPT, CIP, DAP

<u>Selection of Payment Terms</u> T/T, D/A, A/P, L/C or Usance L/C

Partial Shipment or not (other than by train, by air)

#### 12:15 pm Lunch

#### **Calculation Method**

- Insurance (W/W Clause)
- Commission (with or without)
- VAT Refunding on Exports

### Logistics - by sea or by air

- LCL/ FCL
- CFS/CY
- M/W (index of 167)
- B/L—D/O (dangerous)

#### Tax Headaches

- HS Code and Files Keeping (Logistics Chains)
- VAT Refunding Claims Back
- Foreign Exchange Control Offset System
- 05:15 pm End of day 1

# Day 2 Import

9:15 am Review of Day 1 and discuss open questions

#### Permanent Conflict (HS Code VS Tariff)

- Optional Code
- Zero Percent Rate
- Disputes & Punishment

# Bonded Arrangement

- FTZ
- EPZ
- BW
- BCH

#### Three/Four Party Contract via EPZ (B2)

- Flow Charts of Order: Invoicing, Shipment, Payment
- 12:15 pm Lunch

Special Products Import

- Second Hand Machines
  - CCC Certification
  - IPPC
  - Valuation

Logs With Barks Inspection Standard (JPS vs GB)

ATA Carnet

Specialized Importing Agency

Wrap up and open discussion

05:15 pm End of day 2

This is a draft agenda. The content might be adjusted according to the needs of registered participants.