

## Training Agenda

### “Import and Export” 18<sup>th</sup> to 19<sup>th</sup> September 2018 | 2 Days

#### Day 1 Export

9:15 am Introduction

Selection of Incoterms

FOB, CFR, CIF, DAT, FCA, CPT, CIP, DAP

Selection of Payment Terms

T/T, D/A, A/P, L/C or Usance L/C

Partial Shipment or not (other than by train, by air)

12:15 pm Lunch

Calculation Method

- Insurance (W/W Clause)
- Commission (with or without)
- VAT Refunding on Exports

Logistics - by sea or by air

- LCL/ FCL
- CFS/CY
- M/W (index of 167)
- B/L—D/O (dangerous)

Tax Headaches

- HS Code and Files Keeping (Logistics Chains)
- VAT Refunding Claims Back
- Foreign Exchange Control - Offset System

05:15 pm End of day 1

#### Day 2 Import

9:15 am Review of Day 1 and discuss open questions

Permanent Conflict (HS Code VS Tariff)

- Optional Code
- Zero Percent Rate
- Disputes & Punishment

Bonded Arrangement

- FTZ
- EPZ
- BW
- BCH

Three/Four Party Contract via EPZ (B2)

- Flow Charts of Order: Invoicing, Shipment, Payment

12:15 pm Lunch

Special Products Import

- Second Hand Machines
- CCC Certification
- IPPC
- Valuation

Logs With Barks Inspection Standard (JPS vs GB)

ATA Carnet

Specialized Importing Agency

Wrap up and open discussion

05:15 pm End of day 2

*This is a draft agenda. The content might be adjusted according to the needs of registered participants.*