



247tickets.cn

业务&客户经理

247 是一个集票务、活动预定、支付以及产品推广的创新型公司，旨在为消费者提供更为简便的方式来消费从而提升销售。我们的规模还在起步阶段但是我们有远大理想。我们需要有志之士加入我们的旅程来帮助我们成长！

职位描述：

我们在寻找工作努力和具有团队精神的有志之士来加入我们年轻并令人激动的创业公司团队。我们业务发展团队旨在让247不断成长，并且努力寻找新的方式来扩展我们的品牌和公司影响力。我们欢迎热情的并具有销售和研发资质的善于雄辩的干将加入我们，帮助我们建立合伙人基础并且管理关键的客户群。

- 能跳出惯性思维找出最好的经验数据并加入我们的数据库
- 与潜在商业销售合伙人沟通并介绍给董事
- 作为我们最重要合作伙伴的客户经理
- 帮助计划和监督新的营销活动
- 参加峰会，会议以及行业活动

你将是：

- 一个出色的网络工作者
- 流利的中文（英语良好者优先考虑）
- 至少2年业务&客户，销售或市场营销工作经验
- 有意在创业型起步公司工作

附加信息：

地点：上海

工作时间：全职

开始日期：尽早



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薪酬：起步薪酬+股权激励+津贴

申请：请发送邮件至 pd@247collective.com

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Business Development & Account Manager

247 is an innovative company which takes ticketing, booking, payments and promotion and puts them together to offer providers a way of selling more and consumers an easy intuitive way to buy. We're small, but we have big ideas and we need someone who wants to help us on the journey!

Description of role: We are looking for an ambitious, hardworking team player to join our young exciting start-up. Our business development team is dedicated to growing 247tickets and are always finding new exciting ways that we can develop our brand and company. We are looking for enthusiastic, eloquent go-getters with an aptitude for sales and research to help us build our partner base and manage some key accounts.

- Find the best out of the box experiences to add to our database
- Communicating with potential sales partners & introduce to directors to close
- Act as a key account manager for our most important partners
- Helping to plan & oversee new marketing initiatives
- Attend conferences, meetings & industry events

You will be:

- A great networker
- Fluent in Chinese (Good English is a plus)
- Have at least 2 years of experience in BD, sales or marketing
- Interested in working for a start-up company

Further Details:

Location: Shanghai

Hours per week: Full time

Start date: ASAP

Salary: Startup salary + Perks + Equity Options

APPLY: Email your resume to pd@247collective.com



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